

## **WHAT'S THE JOB? MACHINERY BUYER**

Based in the beautiful market town of Framlingham Suffolk, Fram Farmers is one of the UK's largest farmer-owned input purchasing and crop marketing groups for professional arable and livestock farmers. We exist solely to serve and represent our significant membership base, our goal being to provide them with an unequalled service, together with the very best value for money for the purchasing and crop marketing activities which we undertake on their behalf.

**WHAT'S THE INDUSTRY?** Agricultural machinery

**HOW WILL I BE REWARDED?** Competitive salary + extensive benefits package

**WHERE IS THE ROLE LOCATED?** Fram Farmers, Station Road, Framlingham IP13 0RD

**TELL ME MORE ABOUT THE ROLE** Based from Fram Farmers headquarters in Framlingham and with regular attendance at events and exhibitions, you will have specific responsibility for the procurement of agricultural machinery, vehicles, spare parts, accessories and related items / services, including finance, on behalf of members at the best possible price and offering the highest levels of service.

Adding further value to the machinery team, there is potential progression available for the right person with appropriate commitment and achievement.

## **WHAT QUALITIES DO I NEED?**

- You'll have a strong background in agriculture and farming, understand the sector at an operational and strategic level and the global and local factors which impact on farm incomes.
- The agricultural machinery market is your natural environment; you'll be familiar with brands, dealerships, products and systems and display a passion to be immersed in and champion this sector.
- Your commercial know-how will be sharp and opportunity-focused; the role's success will hinge on your proactive approach to business: going the extra mile, upselling and highlighting the full portfolio of member benefits and services.
- Excellent communication and interpersonal skills go without saying – you'll display a strong relationship-building ability capable of successfully engaging with farming professionals in order to further develop business.
- A good overall standard of IT literacy is required, and you'll have strong competence in MS Office applications, especially Excel and PowerPoint.
- You'll combine excellent team player characteristics (office-trained ideally) with self-motivation and initiative.
- You should be prepared for occasional travel, reside in East Anglia within commuting distance of Fram Farmers HQ and possess a full, clean driving licence.

## **WHAT SHOULD I DO NOW?**

So, if this sounds like you and you are motivated by a fantastic opportunity to build on your commercial success to date and relationship building capability, we'd love to hear from you!

**Send us a copy of your latest CV** (in complete confidence) and a little bit about yourself directly to [sarah.snell@framfarmers.co.uk](mailto:sarah.snell@framfarmers.co.uk)